

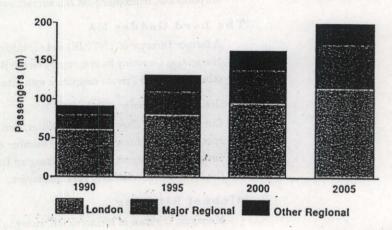
Investing in and Developing
the business of
Britain's Regional Airports



HE EXPANSION OF EUROPEAN AIR TRAVEL is expected to produce quick growth at many of Britain's regional airports.

This development presents Local Authorities with a dilemma. Whilst they need to see their local airport developed as an increasingly vital part of the local economy the Airports Act 1986 and the Local Government and Housing Act 1989 put constraints on the necessary investment.

Forecast Growth in UK Passenger Traffic



Source: CAA Report CAP 570

Raising capital for new terminals, taxiways, aprons and runway extensions will be only the start of a continuous investment programme to keep abreast of the developments in technology, safety and customer demand.

At the same time, the airports industry will face increasing competition and investment risk, as more airports move into the private sector and airlines seek to improve their returns.

Regional Airports was formed to invest in regional airports during this period of change, and to meet the challenges of the increased competition.

We are seeking to acquire, lease or assume the management and financial responsibility for regional airports.

Regional Airports offers an unrivalled level of knowledge in this field. The Directors' unique blend of experience enables us to take responsibility and bear the cost of the initial business planning and research and later the search and negotiation of the final funding package. We work in conjunction with Local Authorities wherever possible, so that they can retain an interest in the airport and benefit long term from its enhanced profits.

Regional Airports will demonstrate that, through its investment in a number of regional airports and the development of a focussed competitive strategy, significant benefits will accrue to the airport companies and employees in sales, management resources, operations and capital investment.

"Regional airports will show the greatest traffic growth over the next 15 years"

(CIVIL AVIATION AUTHORITY)



Board of Directors

Derek Davison CBE (Chairman)

The recent Chairman and formerly Chief Executive of Britannia Airways. Currently President of IACA and the Independent Air Carriers of the European Community. He is also a member of the CAA Airworthiness board.

Andrew Walters (Chief Executive)

Founder of IML Air Services Group, a worldwide express parcels, freight and airline services company, since acquired by United Parcel Service of USA. Founder of Regional Airports Ltd, helicopter pilot and aircraft owner.

The Lord Geddes MA

A former Director of TNT(UK) and subsidiaries of the Peninsular and Oriental Steam Navigation Company he is currently on the Board of British Rail Southern and several other Public and Private companies with external finance provided by City institutions.

Nicholas Finney OBE, FCIT

Currently Chief Executive of The Waterfront Partnership, a Public Affairs consultancy specialising in transport issues, and member of the Policy Committee of the Chartered Institute of Transport. Formerly Managing Director of the British Ports Federation and the National Association of Port Employers.

Michael Kitching

Managing Director of Memorex UK, rising to become Board member, shareholder and Executive Vice President Worldwide of Memorex Telex. He was directly involved in the \$500m Memorex MBO, the subsequent purchase of Telex for \$1 billion and the worldwide merge of the two companies. He is currently Chairman of six medium size UK companies representing the interests of Institutional investors.

Robert Sturman MA, FCA

Currently Chairman of British Air Ferries, an air charter and aircraft maintenance company operating BAE 146's, BAC 1/11's and F27s. Formerly Managing Director of IML Air Couriers, a worldwide express parcels company and Director of Finance and Administration Europe, Middle East and Africa for SRI International, a USA research consultancy company with over 3000 employees worldwide.

All enquiries regarding Regional Airports will be treated in the strictest confidence, and should be made in the first instance to the Chief Executive.

Advisors

*

BANKERS: Royal Bank of Scotland, 62/63 Threadneedle Street, London EC2R 8LA. SOLICITORS: Norton Rose, Kempson House, Camomile Street, London EC3A 7AN. ACCOUNTANTS: Smith & Williamson, 1 Riding House Street, London W1A 3AS.